Customer Search/Contact Entry

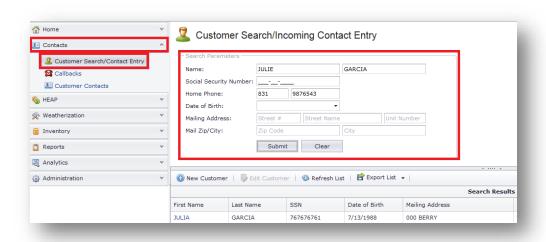
Background

The Customer Search/Contact Entry feature enables agencies to collect customer information and track all incoming and outgoing customer contact for the purpose of streamlining subsequent tasks. The purpose of the Contact Entry feature is to assist in maintaining a contact history log, generate callbacks, and automate document mail-outs to customers. The system is designed to take a minimum of initial information to facilitate efficient and effective response to those seeking assistance or information.

How It Works

1. Customer Search/Contact Entry in ServTraq

Open the *Contacts* tab and click **Customer Search/Contact Entry**. Search for the customer using any or all of the contact information provided and click **submit**.



2. Customer Record

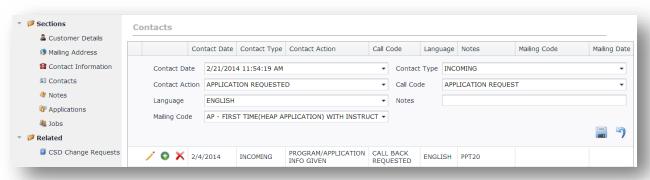
If a match is found, click on the customer's first **name-link** to open the customer record. Make any updates to the contact information if necessary and add a *contact entry note*.

If a match is not found, click **New Customer**, the information entered during the search will populate into the customer record. Click **Save** to create the customer record. Proceed to add a **contact entry note**.

3. Contact Entry Note

A *Contact Entry Note* is made to track **incoming** or **outgoing** contact with customers as well as streamline other related tasks; such as, Callbacks ¹and Mail-Outs². Contact entries logged are visible to all staff to assist to respond or resolve customer inquiries.

Scroll to the **Contacts** section within the *customer record*. Click the **addition** icon and enter the fields listed in the table below. Click the **floppy disk** icon to save the entry.



Entry Field	Description
Contact Date	Defaults to the current date and time
Contact Type	Incoming-Customer initiates contact with the agency
	Outgoing-Agency initiates contact with the customer
Contact Action	The Contact Action entered describes what took place in the call. Select the
	most appropriate reason.
Call Code	Select the <i>Call Code</i> that best fits the situation. Callbacks can be generated from
	the c <i>ode</i> selected.
Language	The language code selected will also appear on the Envelopes/Labels from
	Contacts report*.
Mailing Code	The <i>Mail Code</i> identifies the type of document to be mailed-out to the customer
	such as notices or applications. Mailing codes and descriptions can be modified
	to fit your agency's needs.
A complete list of the Call Codes, Contact Action Codes, and Mail Codes can be found in Appendix A of the ServTraq	
Manual.	

3.1. Examples

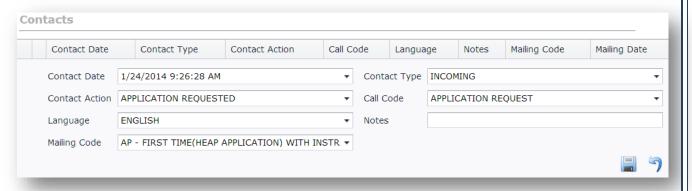
The examples below demonstrate the most common <u>incoming</u> contact logged. You are not restricted to only using the combinations in the examples below; a complete list of *Contact Actions, Call Codes, and Mailing Codes* is available in Appendix A of the ServTraq Manual.

1. Customer is Requesting an Application

¹ Adds a customer's contact information to a Callbacks list in ServTraq for the purpose of returning calls.

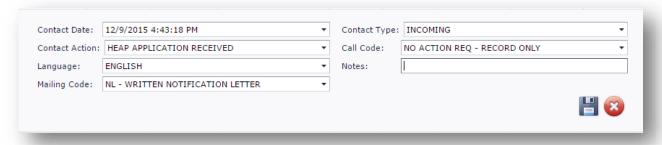
² Generates a mail-out envelope or label with the customer's information for streamlining document mail-outs.

a. Mailing Code selected identifies the type of application to mail out to the customer. The mailing code generates an envelope with the customer information to quickly insert an application/notification to mail it out.



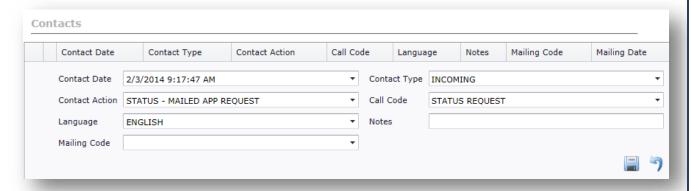
2. Agency Tracks Receipt of Heap Application

 Agencies can also track the receipt of a HEAP application to automate notification mail outs. This contact entry can be automated with the use of Barcoded Applications (ServTraq Supported).



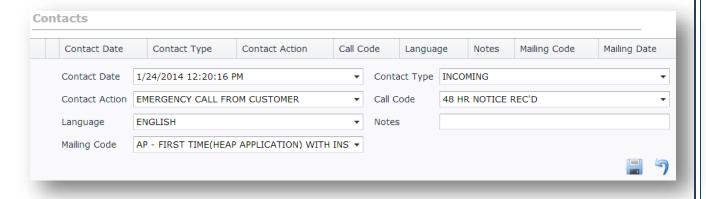
3. Customer wants an Update on their Status

The *call code* in this example will place the customer in the **Callbacks** list in ServTraq. Use a call code of "No Action Required- Record Only" to avoid adding the record to the list.



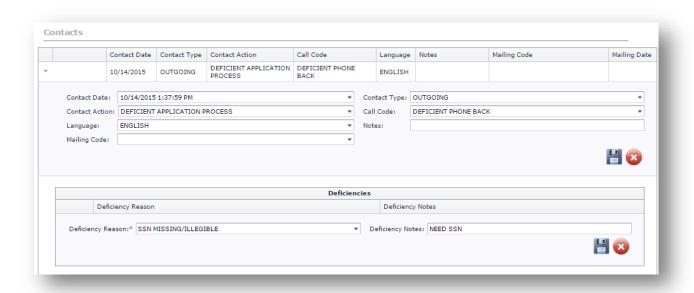
4. Customer has a 48 Hour Shut-Off Notice

The *call code* in this example will place the customer in the **Callbacks** list in ServTraq. Use a call code of "No Action Required- Record Only" to avoid adding the record to the list.

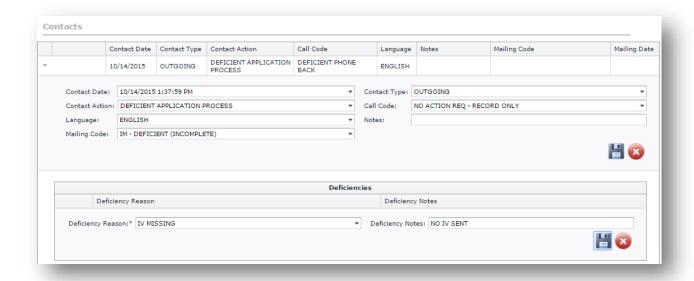


5. Deficient Application

The *contact action*, "Deficient Application Process" will allow you to enter application deficiency reasons using the arrow to the left of the saved contact. If the deficiency can be resolved over the phone, you can use the *call code* "Deficient Phone Back" to place the customer on the **Callbacks** list.

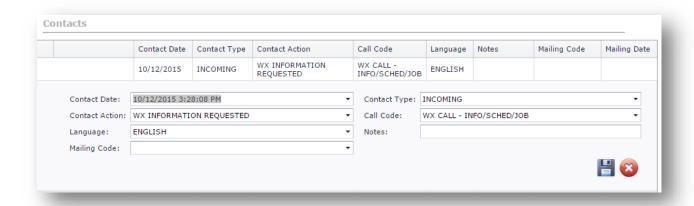


If the deficiency cannot be resolved over the phone, using a mailing code of "IM – Deficient (Incomplete)" will generate an addressed envelope, or mailing label, to mail the application back for corrections or more documentation.



6. Weatherization Calls

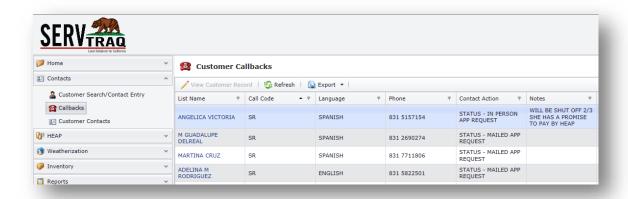
Add Weatherization calls to the Callbacks list by adding a contact entry code using the *contact action* "Wx Information Requested" and the *call code* "Wx Call – Info/Sched/Job." The "Wx Call" call code will easily identify which calls the Weatherization department needs to respond to.



4. Adding Customers to the Callbacks List

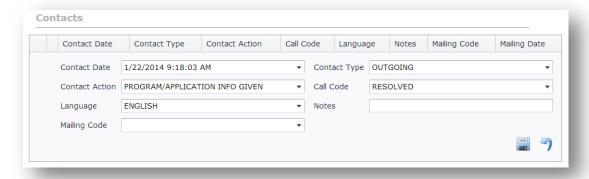
The **Callbacks** list in ServTraq is created based on the *Call Code* selected upon logging a *contact entry note*. Customer information is displayed in the *Callbacks* screen when coded appropriately. To access the *Callbacks* list, go to Contacts: **Callbacks**.

The *Callbacks list* is prioritized according the time sensitivity, which means an emergency call is placed at the top of the list regardless of when the call was received. Calls are not specific to one employee, anyone available can contact the customer to respond to inquiries or resolve an issue.



5. Clear a Callback

Click on the customer's first name, to open the customer record and log an outgoing *contact entry note* with a "Resolved" <u>or</u> "No Action Required- Record Only" call code to remove the customer from the list.



Tips & Tricks

Duplicate Customer Records

Do not spend too much time trying to locate an existing customer record. At this stage, ServTraq allows duplicate records for speed of entry. Duplicate Customer Records can be merged together at a later time.

Envelopes/Labels for Document Mail-Outs

Based on the Contact Entry – Mailing Code selected, ServTraq can generate envelope/labels with the customer's name, address, language preference and mail code selected to streamline document mail-outs. See section 6 for more information.





Additional Resources

Related Videos: https://servtrag.freshdesk.com/solution/articles/4000047269

• Customer Search/Customer Record

Track Customer Contact through a Contact Entry Note

• Clear a Callback

• Merging Customer Records

ServTraq Manual: http://ServTraq.com/Nimbus1.html

ServTraq Support: <u>Support@ServTraq.com</u>